



## 24/7 Managed Detection & Response Security Solution Enables Investment Firm to Protect Data & Minimize Risk

### Overview

A \$27 billion Boston investment firm focused on energy infrastructure was concerned about protecting its operating environment from the global increase in cyberattacks. Because the firm operates in a highly regulated industry, they needed to ensure concerned stakeholders, investors, and regulators that their data was protected and their systems compliant. With limited IT resources and several siloed security tools, the firm needed a more comprehensive way to strengthen their security posture and free up time for more strategic initiatives.

### Solution

After performing a risk assessment of the firm's existing security program and business goals, Blue Mantis' security and managed services experts implemented a Managed Detection and Response (MDR) Security Solution to provide the firm with 24/7 system monitoring and incident response capabilities.

### Business Outcomes

#### Strengthened Security Posture

The MDR solution enhanced the security of the firm's networks, endpoints, and cloud environment and increased visibility with a single-pane-of-glass view across systems to better monitor and detect threats.

#### Satisfied Investor & Regulator Concerns

The solution reassured private equity stakeholders and regulators that the firm was meeting additional, complex legal compliance requirements—validation instrumental in the firm's ability to raise equity.

#### Increased Time to Focus on Innovation

By utilizing a 24/7 Security Operations Center (SOC) to monitor, identify, and triage any threats in real-time, the firm's IT team was able to free up time to focus on projects to drive innovation and business velocity.

### At a Glance

#### Challenges

- Limited IT resources unable to provide 24/7 security monitoring
- Siloed security toolsets with no centralized visibility
- Investor/regulatory concerns around risk and compliance

#### Benefits

- Strengthened the client's security posture
- Freed up IT resources for more strategic initiatives
- Helped meet regulatory and cyber insurance requirements
- Satisfied investor concerns around potential cyber attacks



"In addition to protecting organizational data against an increasingly dangerous global threat landscape, we were also able to save our client money by deploying a managed security solution that was one-third the cost of hiring a full-time security engineer."

**Jay Martin**  
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