



CASE STUDY

Holding Company Future Proofs Acquisitions & Divestitures with Cloud-based WAN Standardization

Overview

A holding company was experiencing numerous challenges during a series of planned acquisitions. In some cases, the companies being acquired were being asked to divest from a parent company but lacked clear technical direction and the IT support necessary to successfully and securely complete the separation process.

Solution

Blue Mantis reviewed the existing hardware and WAN connectivity and designed a replacement WAN solution that provided connectivity to the public cloud. This solution provided technical support for both Azure and AWS with Blue Mantis engineers, as well as standardized, configured, and installed firewalls and DMVPN over public internet (IPSEC) with redundancy. A hybrid WAN was also built to leverage local internet providers. Last, Blue Mantis engineers centralized network management for the client.

Business Outcomes

Enhanced Network Performance

The solution enhanced current connectivity and future proofed expenditures by building in powerful cloud-based bandwidth capability that could accommodate future acquisitions.

Reduced Risk

Blue Mantis reduced risk by introducing redundancy for vital network resources and eliminating a single point of failure. The solution also provided a centralized point for security policy, such as network access control and IDS/IPS and web content filtering.

Increased Uptime

Blue Mantis implemented a single-pane-of-glass advanced network services management system that improved performance with redundant ISP circuits and increased uptime with redundant systems for the client.

At a Glance

Challenges

- No standard for WAN connectivity for new acquisitions
- Limited IT staff resources and network expertise
- No standardization or clear repeatable process for future acquisitions and divestitures

Benefits

- Reduced the need for traditional data center resources by moving to cloud
- Improved performance with redundant ISP circuits.
- Increased uptime with redundant systems.

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"The client had faced many challenges during planned acquisitions in the past. They lacked clear direction and strong IT support to properly manage all the moving technical pieces. The Blue Mantis team was able to successfully implement single-pane-of-glass cloud management and create a solution that future proofed expenditures, allowing their network environment to grow with the company."

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