CASE STUDY

Managed Detection & Response Security Solution Protects IT Channel Provider's M&A Investments

Overview

A national provider of IT channel-focused events and media services had acquired an organization whose operating environment needed to meet more rigorous security standards set by the parent corporation. As a cloud-first, high-growth company, the client asked Blue Mantis to recommend and implement an enhanced security solution that would protect the entire organization's endpoints and workstations, including its Windows operating systems and SaaS-based Microsoft 365 environment.

Solution

Blue Mantis first performed a security assessment to identify any evidence of compromise due to unauthorized access, malicious files, or credential theft. Next, Blue Mantis' security experts recommended and implemented a Managed Detection and Response (MDR) security solution to protect the entire company's cloud-based environment. The solution provided the client with system monitoring and a dedicated team of security experts to identify threats and perform immediate incident response as necessary.

Business Outcomes

Strengthened Security Posture
By utilizing a 24/7 Security Operations Center (SOC) to monitor, identify, and triage any threats in real-time, the security of the firm's endpoints and cloud environment are continuously protected.

Minimized Risk with Managed Approach
By consuming the MDR solution as a managed service, the company receives the most up-to-date technology and advanced tools, reducing technical debt and lowering CapEx costs of maintaining hardware and software.

Safeguarded M&A Investments
Because the MDR security solution architecture is scalable, the client can ensure any new company it acquires can be integrated quickly and seamlessly into the overall security solution, safeguarding the client's investments.

At a Glance

Challenges

- Security concerns in newly acquired company
- Limited bandwidth to monitor cloud-based systems 24/7
- Lack of comprehensive cybersecurity program

Benefits

- Minimized cyber risk with strengthened security posture
- Protected current and future M&A investments
- Reduced technical debt and lowered CapEx costs

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"We were happy to help a long-term, high-growth client safeguard their current environment and reduce cyber risk associated with future acquisitions. By using an MDR solution, the client is also protected 24/7 by trained security experts who can detect and triage threats in real-time, ensuring the client's cloud-based systems and applications remain continuously available to users."

Randy Becker
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Blue Mantis